

Message Text

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ACTION EB-11

INFO OCT-01 AF-10 ISO-00 CAB-09 CIAE-00 DODE-00 INR-10

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P R 281800Z SEP 73

FM AMCONSUL CASABLANCA

TO SECSTATE WASHDC PRIORITY 2414

INFO USDOC WASHDC

AMEMBASSY RABAT

LIMITED OFFICIAL USE CASABLANCA 0722

E.O. 11652: N/A

TAGS: ETRN MO

SUBJECT: MEETING BETWEEN AMBASSADOR-DESIGNATE NEUMANN AND
PANAM OFFICIAL

1. TODAY, PANAM REP INFORMED COMMOFF THAT AMBASSADOR
NEUMANN WILL RECEIVE BRIEFING FROM PANAM OFFICIAL RE PANAM'S
MOROCCAN ACTIVITIES AT LUNCHEON SCHEDULED FOR OCTOBER 2.

2. IN RESPONSE TO REQUEST FROM PANAM OFFICIAL, LOCAL REP
SUBMITTED FOLLOWING DISCUSSION POINTS VIA TELEX: A) PANAM
STUDIES SUBMITTED TO GOM RE (1) ESTABLISHMENT OF MOROCCAN
INTERNAL AIR SERVICE - ROYAL AIR INTER, (2) RECONVERSION OF
B52/B57 HANGAR FOR ROYAL AIR MAROC (RAM) AT NOUASSEUR
AIRPORT, (3) PROCUREMENT OF PANAM'S SURPLUS 707. B)
INTERCONTINENTAL'S RENEWED INTEREST IN HOTEL PROJECT.
(IT HAS BEEN RECOMMENDED THAT IC'S VICE PRESIDENTS SHEELINE,
HAROON AND BURGUND ATTEND MEETING FOR DISCUSSION THIS
SUBJECT). C) RAM'S INTENTION TO INAUGURATE THRICE-WEEKLY
CASABLANCA/NEW YORK SERVICE ON NON-IATA, RPT NON-IATA,
BASIS USING SECOND HAND B707 AND STRETCHER DC8. PANAM
STATES THIS WILL BE UNPROFITABLE OPERATION AND THEY MADE
PROPOSAL TO RAM TO ENTER INTO CASA/NEW YORK BLOCKED SPACE
AGREEMENT. DUE TO AIR FRANCE INFLUENCE HOWEVER, OFFER WAS
TURNED-DOWN.

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3. OTHER POINTS WHICH EMERGED DURING CONVERSATION, BUT NOT NOT RPT NOT TELEXED TO PANAM OFFICIALS WERE A) ALL MOROCCAN TRAVEL AGENTS MUST ASSIGN RAM AS THE CARRIER ON 60 PERCENT OF THEIR TOTAL AIRLINE TICKET SALES. IF NOT, AGENT'S LICENSE WILL BE REVOKED. IF RAM'S CASA/NEW YORK SERVICE ESTABLISHED, PANAM'S 25,000 AVERAGE ANNUAL BOARDING PASSAGE WILL BE REDUCED TO 15,000. B) PANMA REQUIRED TO ABIDE TO ARRANGEMENT WHEREBY RAM ALLOCATES MOROCCAN AIR-FREIGHT AMONG THEMSELVES AND THE SEVERAL FOREIGN CARRIERS. AS RESULT OF AIR FRANCE'S INFLUENCE AND QUOTE BRIBES UNQUOTE FROM OTHER EUROPEAN CARRIERS, PANAM'S AIRFREIGHT LIFTINGS DECLINED 69 PERCENT IN 1972 VS 1971.

4. LOCAL PANAM REP MET AMBASSADOR NEUMANN YEARS AGO AS UCLA UNDER-GRAD.
BRUBECK

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